



# SILA

INTERNATIONAL LAWYERS

RUSSIA BULGARIA SWITZERLAND SPAIN TURKEY KAZAKHSTAN



## ABOUT US

SILA International Lawyers Company was founded in February 2017 as a result of the merger under a single brand of Legal Sport (Russia) and Gradev Sports (Bulgaria) companies widely known in the sports industry.

Partners of the company are Mikhail Prokopets and Yury Zaytsev (Russia), Georgi Gradev (Bulgaria), Askar Urankhaev (Kazakhstan), Alexandre Zen-Ruffinen (Switzerland), Ivan Bykovskiy (Spain), and Ersin Hamarat (Turkey).

The calling card of the company is the sports law practice: SILA manages affairs many famous athletes, coaches, agents, and clubs in Russia and European countries. The Company has extensive experience in conducting cases in the international Court of Arbitration for Sport (CAS).

SILA has substantial experience in legal support of the international sports competitions organized in the Russian Federation including World and European Championships in various sports. The Company also provides services in the field of labor, corporate, contract law, real estate legislation and other areas.



**MIKHAÏL PROKOPETS  
YURY ZAYTSEV**

RUSSIA

Partners of SILA  
International Lawyers  
Company

office@silalawyers.com

26, Leninskaya Sloboda,  
Moscow, 115280, Russia

t: 8 800 505 73 69  
fax: +41 44 355 34 35



**ALEXANDRE  
ZEN-RUFFINEN**

SWITZERLAND

Partner of SILA  
International Lawyers  
Company

azenruffinen@silalawyers.com

5, Terro street, Neuchatel,  
2001, Switzerland

t: +41 32 727 30 07  
fax: +41 32 727 30 08



**GEORGI GRADEV**

BULGARIA

Partner of SILA  
International Lawyers  
Company

gradev@silalawyers.com

18, Byala Cherkva street,  
office 32, Sofia, 1408,  
Bulgaria

t: +359 886 30 00 45



**ERSIN HAMARAT**

TURKEY

Partner of SILA  
International Lawyers  
Company

hamarat@silalawyers.com

Ataköy 7.8.9.10. Kısım  
Mahallesi, A-14-A / 3K  
Daire:1 TR-34156  
Bakirköy/Istanbul

t: + 90 532 345 44 51  
fax: +90 212 560 03 01



**ASKAR URANKHAEV**

KAZAKHSTAN

Partner of SILA  
International Lawyers  
Company

centralasia@silalawyers.com

8, Saryarka avenue, bld., 1,  
office 6, Nur-Sultan,  
1010000, Kazakhstan

t: + 7 7172 445 630  
fax: +41 44 355 34 35



**IVAN BYKOVSKIY**

SPAIN

Partner of SILA  
International Lawyers  
Company

bykovskiy@silalawyers.com

A 46001, Valencia (Spain),  
C/ de les Garrigues 8, 1ª

t: +34 961 15 16 56



**ПРАВО<sup>RU</sup>** РЕЙТИНГ  
**300** ЮРИДИЧЕСКИХ  
КОМПАНИЙ  
РОССИИ

The company was awarded in the nominations "International Arbitration", "Labor and Migration Law", and also triumphed in the special category of the rating "Lawmaking"

**Коммерсантъ<sup>®</sup>**

The Company was listed among the TOP5 labor law companies of the Russian Federation.



**СПОРТ  
ЭКСПРЕСС**

The partner of SILA International Lawyers Company Mikhail Prokopets was included in the "50 Most Influential People of the Russian Football" rating and was placed 25th.

**Best Lawyers<sup>®</sup>**

Mikhail Prokopets and Yury Zaytsev have repeatedly been included in the "Best Lawyers" rating of the best Russian lawyers in the categories "Arbitration and Mediation" and "Labor Law".

# MAIN ACTIVITIES OF THE COMPANY



DISPUTE  
RESOLUTION  
IN SPORTS



CONSULTING  
IN SPORTS



GOVERNMENT  
RELATIONS



LEGAL SUPPORT  
OF MAJOR  
INTERNATIONAL  
EVENTS



SWITZERLAND



ANTI-DOPING



BUSINESS SERVICES



## DISPUTE RESOLUTION IN SPORTS

Representation of clients in sports disputes has brought the company the well-deserved fame and is one of the calling cards of SILA International Lawyers. Throughout its existence, the lawyers of SILA have participated in hundreds of successful cases in different jurisdictions and sports.

- Representation in national commercial, arbitration courts and courts of general jurisdiction;
- Representation of clients in the CAS. Appeal of the CAS decisions in the Federal Court of Switzerland;
- Representation of clients and appeal of the decisions of national sports federations;
- Representation of clients and appeal of the decisions of the FIFA, UEFA, FIBA, KHL and other international sports federations and leagues.
- Mediation.



## MOST SIGNIFICANT CAS CASES

CAS 2021/A/8396 Navbakhor Football Club v. Andrey Kanchelskis – representation of football coach Andrey Kanchelskis in a contractual dispute against FC Navbakhor.

CAS 2021/A/7849 FC Noah Jurmala v. Latvian Football Federation et al. – representation of FC Noah Jurmala in an appeal procedure against exclusion from Latvian Higher Football League.

CAS 2019/A/6636 BC Arsenal v. Russian Basketball Federation – representation of BC Arsenal Tula in an appeal procedure against exclusion from Russian Basketball Super League.

CAS 2019/O/6133 National Sports Channel LLC v. Trans World International LLC – representation of a party in dispute arising from a broadcasting contract.

CAS 2018/A/5977 FC Rubin Kazan v. Union des Associations Européennes de Football (UEFA) – appeal against a sanction for Financial Fair Play breach.

CAS 2017/A/4935 FC Shakhtar Donetsk v. Olexandr Vladimirovich Zinchenko, FC UFA & Fédération Internationale de Football Association (FIFA) – representation of Olexandr Zinchenko & FC Ufa in a contractual dispute against FC Shakhtar Donetsk.

TAS  
Tribunal Arbitral du Sport

CAS  
Court of Arbitration for Sport



CAS ad hoc Division (OG Rio) 16/013 Anastasia Karabelshikova & Ivan Podshivalov v. Fédération Internationale des Sociétés d'Aviron (FISA) & International Olympic Committee (IOC) – appeal against a joint decision of FISA & IOC regarding refusal to admit the athletes to 2016 Summer Olympics in Rio.

CAS 2014/A/3621 JSC PFC Rostov v. Football Union Russia (RFU) – representation of FC Rostov in an appeal against refusal to issue the UEFA Europa League license.

CAS 2013/A/3301 FC Red Bull Salzburg v. Union Européenne de Football Association (UEFA), Arsenal London FC & Fenerbahçe Spor Kulübü – appeal against decisions of the UEFA disciplinary bodies regarding exclusion and replacement of participants of the UEFA Champions League.

CAS 2011/A/2652 Bulgarian Football Union (BFU) v. Manchester City FC – representation of the Bulgarian Football Union in a dispute against FC Manchester City regarding solidarity contribution.



## CONSULTING IN SPORTS

We are of opinion that you will never have disputes if you receive timely legal advice in your activities.

Daily legal consulting allows our clients to avoid problems before they arise, and to build a career in sports without problems.

We advise athletes, agents, sports clubs, federations, leagues and public authorities.

- Providing heads of clubs, leagues, federations, sports agents with written and oral consultations;
- Development and improvement of regulations and other documents of federations and leagues;
- Audit of the club's internal documents;
- Support for the purchase of a sports club;
- Comprehensive support of the club on legal issues;
- Development of labor contracts with athletes, coaches and other employees of clubs;
- Consulting on licensing and financial fair play;



- Conducting training seminars for lawyers of federations, leagues, clubs;
- Participation in negotiations with clubs and personal sponsors on the side of the athlete/coach/agent;
- Drafting labor and sponsorship contracts for athletes/coaches;
- Advising athletes and clubs on taxation.



## ANTI-DOPING

Anti-doping cases are among the most complex and sensitive cases in sports law. SILA lawyers have many successful cases in their portfolio where sanctions against our clients were both partially reduced or completely lifted.

- Conducting anti-doping cases in any instances (national and international sports federations, CAS);
- Advising athletes/coaches/doctors and clubs on anti-doping legislation.

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## GOVERNMENT RELATIONS

Determining this direction of the industry and ability to influence this direction is one of the most important capabilities of the Company.

- Development of draft laws in the field of sports, including the anti-doping regulation;
- Development of bylaws in the field of sports (orders, regulations etc.)
- Conducting scientific research on legal issues existing in the field of sports;
- Participation in working groups on improving legislation in the field of sports;
- Advising public authorities on organization and conducting international competitions.



## LEGAL SUPPORT OF INTERNATIONAL SPORTS EVENTS

Conducting major international competitions has a lot of nuances that require knowledge and experience in different branches of law. SILA specialists have repeatedly participated in legal consulting of major international sports events and are capable to provide support for such events on a "turnkey basis"

Lawyers of the company have repeatedly participated in organization of the following competitions as legal consultants:

### FIFA WORLD CUP 2018:

- Legal consultant of Russia's bid for the right to host FIFA 2018;
- Development of the law on FIFA World Cup 2018;
- Legal consultant of the World Cup organizing committee;
- Legal consultant of Arena-2018 (monitoring the stadium construction);



- Legal consultant of the Monitoring Center of the World Cup Preparation Program (monitoring the construction of infrastructure facilities).

#### **UEFA EURO 2020:**

- Legal consultant of the Russia's bid for the right to host UEFA Euro 2020 matches in St. Petersburg;
- Development of the law on EURO 2020;
- Legal consultant of the Organizing Committee;
- UEFA Euro 2020 in St. Petersburg.

#### **UEFA CHAMPIONS LEAGUE FINAL IN ST. PETERSBURG 2021/22**

#### **BEACH SOCCER WORLD CUP FINAL IN MOSCOW 2021**



## SWITZERLAND

Switzerland is not only a center of international sports (many international sports federations are located there) but a recognized leader in the field of entrepreneurship. Many of our clients have business interests in Switzerland and may use the services of SILA Swiss office on issues not related to sports.

- Advising on the Swiss law (civil, family, commercial, construction, criminal etc.);
- Drafting contracts and structuring transactions under the Swiss law;
- Representation in international arbitration courts located in Switzerland;
- Representation in the Swiss public courts;
- Enforcement and criminal proceedings in Switzerland.



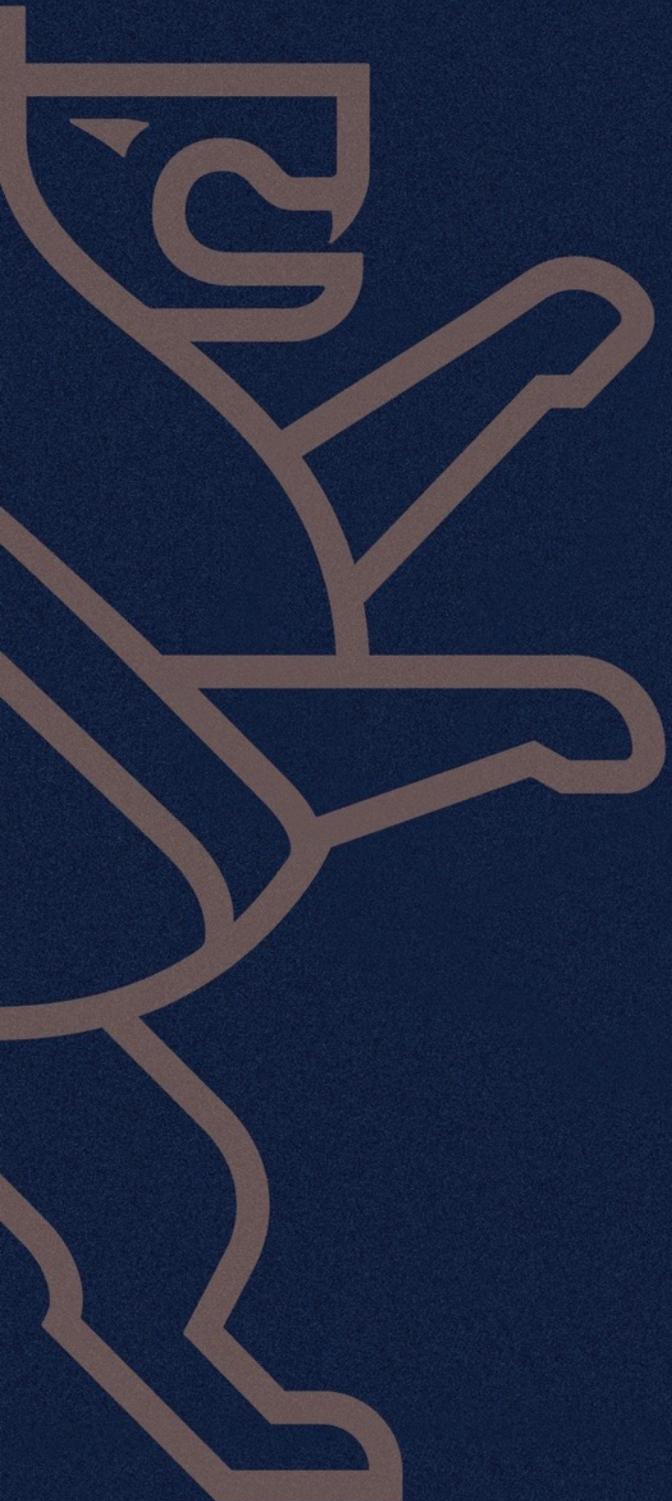
## SERVICES FOR BUSINESS AND "FAMILY OFFICE"

In addition to sports consulting, the Company has extensive practice in dealing with non-sport issues. Many of our clients trust us to support their non-sport business, as well as issues related to solving legal family problems ("family office").

- Comprehensive legal support of company activities;
- Drafting standard contracts for companies;
- Participation in negotiations, coordination of contracts with contracting parties;
- Providing managers with written and oral consultations;
- Legal support of the board meetings, general meetings of shareholders etc.;
- Audit of internal documents;
- Advising on taxation of companies;
- Advising on issues of real property acquisition and lease;



- Representation of companies in courts and international commercial arbitration courts;
- Acquisition and sale of real property, cars, pieces of art;
- Advising on investments;
- Drafting marriage contracts;
- Inheritance cases;
- Divorce assistance.



## OUR CLIENTS



## **ALEKSANDR KORORIN**

**Forward of Fiorentina and  
the Russian national team**

**2018/19 – Champion of  
Russia**

**2015/16 – Winner of the  
Russian Cup**

**2016 – Winner of the Russian  
Super Cup**

**2017/18 – In the list of the 33  
best football players of the  
Russian Championship**



## **GEORGI DZHIKIYA**

**Forward and captain  
of the Spartak Moscow  
and the Russian national  
team**

**2017 – Winner of the Russian  
Football Union Award "33  
Best Players of the Season"**

**2017 – Gold medalist  
of the Russian Football  
Championship**

**2017 – Winner of the Russian  
Super Cup**

**2021 – Silver medalist  
of the Russian Football  
Championship**



## **ALEKSEY MIRANCHUK**

**Midfielder of the Italian club  
Atalanta and the Russian  
national team**

**2017/18 – Champion of  
Russia**

**2018/19 – Winner of the  
Russian Cup**

**2019 – Winner of the  
Russian Super Cup**

**2020/21 – Bronze medalist  
of the Italian Championship**

**2020/21 – Finalist of the  
Italian Cup**



## **ELDOR SHOMURODOV**

**Forward of the Italian club  
Roma and the Uzbekistan  
national team**

**2016 – Silver medalist  
of the Uzbekistan  
Championship**

**2015 – Finalist of the  
Uzbekistan Cup**

**2019 – Football player  
of the year in Uzbekistan**

**2019/20 – Included in the  
list of 33 best football players  
of the Russian Championship**



## **ARTYOM DZYUBA**

**Forward of the Zenit  
St. Petersburg**

**Three-time champion of  
Russia (2018/2019,  
2019/2020, 2020/2021)**

**Three-time winner of the  
Russian Cup (2014, 2016,  
2020)**

**Four-time winner of the  
Russian Super Cup (2015,  
2016, 2020, 2021)**

**2018 - Best football player  
of 2018 according to the  
Russian Football Union**



## **ALEKSANDR GOLOVIN**

**Midfielder of the French club  
Monaco and the Russian  
national team**

**2015/16 – Champion of  
Russia**

**2020/21 – Bronze medalist  
of the French Championship**

**Silver medalist of the  
Russian Championship  
(2014/15, 2016/17,  
2017/18)**



## **KHVICHA KVARATSKHELIA**

**Midfielder of the Rubin football club and the Georgia national team**

**2018/19 – Winner of the Russian Cup**

**2020 – Football player of the year in Georgia**

**2020/21 – In the list of the 33 best football players of the Russian Championship**

**2019/20, 2020/21 – Best young player of the Russian Premier League**



**Alexis Beka Beka**  
FC Lokomotiv



**Alexander Merkel**  
FC Gaziantep



**Carl Starfelt**  
FC Celtic



**Anton Miranchuk**  
FC Lokomotiv



**Miha Mevlja**  
PFC Alanyaspor



**Maksim Mukhin**  
PFC CSKA



**Rifat Zhemaletdinov**  
FC Lokomotiv



**Lacina Traoré**  
FC Shakhtar Donetsk



**Filip Dagerstål**  
FC Khimki



**Fedor Chalov**  
PFC CSKA



**Chidera Ejuke**  
PFC CSKA



**Bakhtiyor Zaynutdinov**  
PFC CSKA



**François Kamano**  
FC Lokomotiv



**Konstantin Kuchaev**  
PFC CSKA



**Aleksandr Erokhin**  
FC Zenit



**Domenico Tedesco**  
Ex-coach of the FC Spartak  
Moscow

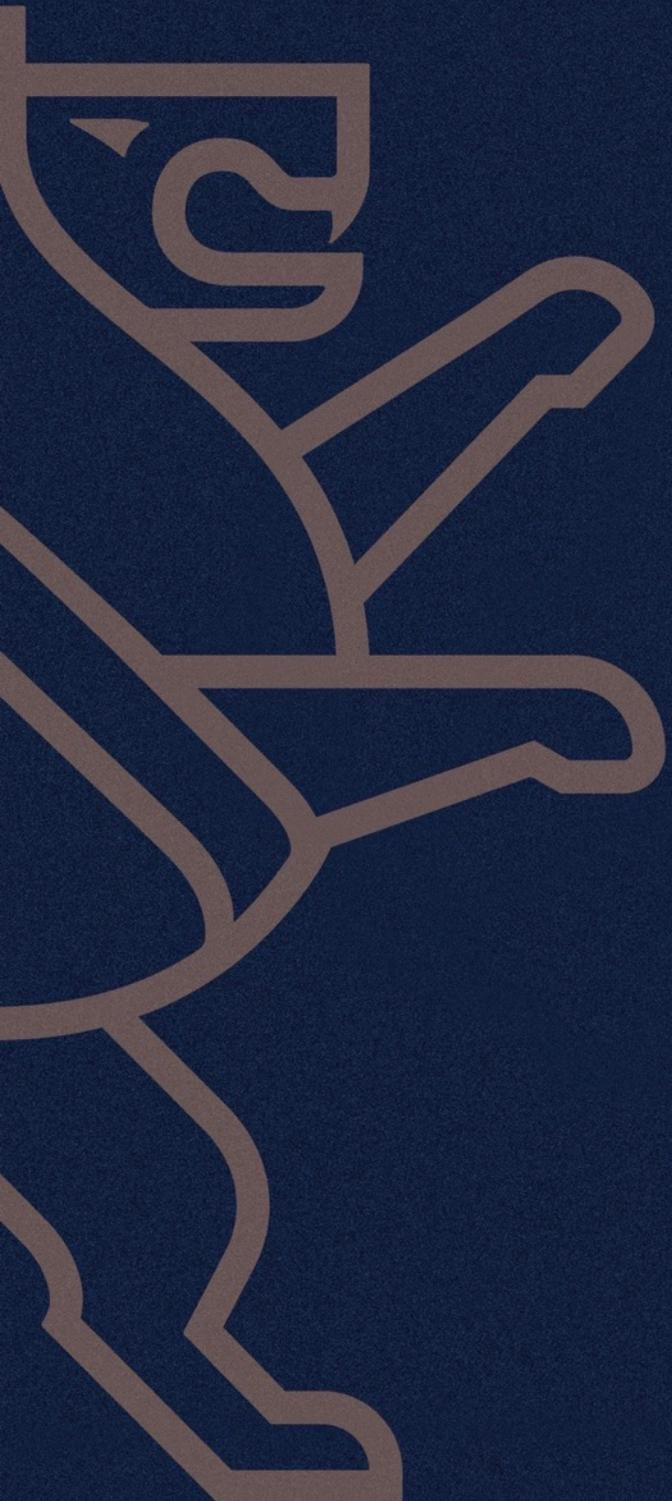
# CLUBS AND OTHER SPORTS ORGANIZATIONS



C Rubin (Kazan, Russia)  
FC Arsenal (Tula, Russia)  
FC Rostov (Rostov-on-Don,  
Russia)  
FC CSKA (Moscow, Russia)  
WFC CSKA (Moscow, Russia)

FC Lokomotiv (Moscow, Russia)  
FC Sion (Sion, Switzerland)  
FC Shakhter (Karaganda, Kazakhstan)  
FC Pyunik (Yerevan, Armenia)  
FC Sabah (Baku, Azerbaijan)  
FC Zhenis (Nur-Sultan, Kazakhstan)

UEFA EURO 2020 European Football  
Championship  
AIBA  
World Boxing Association  
Beach Soccer World Cup 2021  
Final match of the Champions League  
2021-2022 in St. Petersburg



# SILA MARKETING

**Кредитная карта «Можно больше»**

Просто. Для любых желаний

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круглосуточно

Интернет-банк  
МКБ Онлайн

Отделения и банкоматы

Обратная связь

Мобильный банк

English 中文

**ЛУЧШЕ ДЛЯ МУЖЧИНЫ НЕТ**

FUSION5  
PROGLIDE

Gillette

## SILA MARKETING – IS AN INTERMEDIARY BETWEEN ATHLETES AND BRANDS HELPING THEM FIND EACH OTHER

Our main tasks are:

- Assistance in finding advertising contracts and full project management: from signing a contract and accounting/tax consulting to monitoring public image and creative support on the set;
- Development of a personal brand and legend creation (media potential, pool of potential sponsors, media training);
- Assistance in solving business and media crisis situations;
- Development of a strategy for interaction with the sports industry;
- Selection of the right athletes and sports for the brand's task, negotiation and maintenance of contractual relations during the preparation and implementation of the advertising campaign;
- Assistance in finalizing the idea in terms of its authenticity to the industry and to a specific athlete;
- Anti-crisis communications.



# CONTACTS

Leninskaya Sloboda street 26,  
bld. 2, floor 1, room 8

+7 495 803 36 31  
office@silalawyers.com

<https://silalawyers.com/>



[twitter](#)



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